SEPTEMBER 27, 2019
Developing Effective Teams with Rae Ringel

A team is formed when individuals come together to work toward common goals. The focus of this session is on team theory and practical application, teaching leaders the imperatives and strategies needed to align their teams for improved performance.

At the end of this session, participants will be able to identify the characteristics of high-performing teams, describe the stages of team development, define the role of an effective team leader, and practice strategies for improving their own team’s alignment and performance.

OCTOBER 18, 2019
Decision-Making & Problem-Solving with Doug Hensch

Every day, leaders are faced with dozens of decisions — big and small, important and seemingly insignificant. This one-day workshop presents participants with science and anecdotes that demonstrate effective ways for examining issues, coming to conclusions, and solving difficult problems. It takes an active and practical approach by allowing participants to workshop problems and decisions they are currently facing.

At the end of this session, participants will be able to identify the top psychological roadblocks to effective decision-making, determine effective solutions for the roadblocks, practice the “Z” Method for decision-making, discuss various decision-making models, and consider how to apply them in real-world, real-time situations.
**NOVEMBER 8, 2019**  
**Deliberate Creativity: How to Innovate on Demand with Amy Climer**

If you want to be creative but wait for inspiration to strike, you might be waiting a long time. Artists, inventors, entrepreneurs, and other highly creative people deliberately use creative strategies to help them be more innovative and implement change. In this workshop, participants will learn and practice the Creative Problem-Solving process, a research-based strategy that has been used in corporations and organizations around the world to generate new programs, products, and processes that have saved and made millions of dollars.

During the workshop, participants will work on challenges currently facing their organizations and leave with dozens of new ideas. More importantly, they will learn the tools and techniques needed to repeat the process with their staffs.

**DECEMBER 6, 2019**  
**Facilitating Better Meetings & Events with Rae Ringel**

This lively session is geared towards participants who want to facilitate better, more impactful meetings and who want to develop the skills needed to handle team dynamics. Participants will be provided with the tools needed to create powerful meeting or event experiences and will be taught how to adapt their meeting styles to draw the best out of their teams in real time.

**JANUARY 10, 2020**  
**Develop Your Executive Presence with Christine Clapp**

Whether you are in the board room, around the proverbial “water cooler,” at a conference, on the phone, or anywhere else: The ability to speak with confidence can drive a career forward — just as a lack of confidence can frustratingly hold one back. This workshop will give participants a set of powerful insights and practical strategies that will rapidly enhance their poise and polish.

**FEBRUARY 7, 2020**  
**Telling Your Organizational Story with Rae Ringel**

As foundation, non-profit or business professional, it is sometimes easy to get caught up in the minutiae of one’s work. We speak in acronyms, highlight statistics and numbers, and pore over spreadsheets as we seek to change the world. One’s organizational story, however, is much more than jargon and numbers. Donors, prospects, and stakeholders are searching for meaning. They want to get involved in something much bigger than themselves. In order to engage them, we need to speak directly to their hearts and tap their emotion.

This session will focus on learning what sells — from the content of one’s message to the way it's delivered. Participants will leave knowing how to create and deliver a concise, compelling, and persuasive presentation that will convey not only the story of their organization, but the case for why people should get involved in the first place. Participants will have the opportunity to practice and receive feedback.